

REAL ESTATE ADVISORY SERVICES

- Industrial, Office, Investment, Retail, Hospitality Sales & Leasing
- Seller/Tenant Representation
- Owner/Landlord Representation
- Land Sales/Acquisitions
- Investment Properties

STRATEGIC SERVICES

- Site Selection
- Market Forecasts
- Research Services
- Merger Acquisition Due Diligence
- Demographics
- Feasibility Analysis
- Portfolio Analysis
- Investment Analysis

MANAGEMENT SERVICES

- Property Management
- Facilities Management
- Transaction Management
- Asset Management
- Lease Administration



Grubb & Ellis|Paramount Commerce (G&E|PC) is a full-service, commercial real estate firm dedicated to excellence. Since its founding in 1995, G&E|PC has quickly emerged as one of the most respected names in the business by delivering innovative results for clients with Office, Retail, Industrial, Hospitality, Land, Investment, property management and other specialized property needs. This is achieved by providing unparalleled market knowledge, experience and superior service with offices in Grand Rapids, Kalamazoo, Grand Haven and Holland, Michigan, through Focus Properties, Inc., a G&E|PC affiliate.

Customized Solutions

From first time investors to locally based, international corporations, G&E|PC's reputation rests on its ability to create effective, customized solutions for a broad spectrum of client needs, regardless of the scope, size or complexity.

Through its affiliation with Grubb & Ellis Company (NYSE:GBE), one of the nation's largest commercial real estate service firms, G&E|PC is uniquely positioned to leverage the vast resources of its global network of professionals. This ensures clients receive unmatched market knowledge and attention, whether their property needs extend beyond the region - or throughout the world.

Specialized Focus, Extraordinary Results

Unlike many firms, G&E|PC's team of commercial real estate advisors specialize in one area of practice; Office, Retail, Industrial, Hospitality, Land or Investment. This dedicated focus allows Advisors to assess the full scope of properties in light of ever-changing conditions, including market, zoning, tax, outsourcing and environmental issues, providing maximum client value.

G&E|PC is also one of few companies to augment its offerings with Property Management, Accelerated Online Auction Services and Corporate Account Service Team (CAST) expertise. Led by a distinguished staff of specialists, our experts provide proven strategies for optimal cost, investment, operational and location goals.

A Trusted Source

G&E|PC believes the best property solutions can only be achieved with precise, accurate data. That is why G&E|PC invests in some of the most sophisticated market research tools in the industry, and employs a full-time staff dedicated to the ongoing collection and assessment of property, markets and trends.

The extent and reliability of our data has made G&E|PC a regular "go to" source within the larger business, financial and educational community. For instance, G&E|PC partners with Grand Valley State University's Seidman School of Business annually to present a community forecast of the commercial real estate market.

Best in the Business



G&E|PC advisors rank among the highest producers in Western Michigan and hold numerous prestigious designations, such as SIOR, CCIM, CPA, CPM, AIA, CLS and JD, as well as the coveted Grubb & Ellis "Circle of Excellence" award.

Our team approach, strong staff, industry affiliations (ICSC, NACORE, BOMA, SIOR, CCIM, IREM, CORENET and the Michigan Restaurant

Association) and exceptional knowledge, affords G&E|PC the reputation of providing the most pertinent advice and results, measured only by our clients' success.

We are strong believers in the "team approach". Babe Ruth was quoted as saying, "The way a team plays as a whole determines its success. You may have the greatest bunch of individual stars in the world, but if they don't play together, the club won't be worth a dime."



Grubb & Ellis® | Paramount
Commerce

Property Solutions Worldwide
Independently Owned and Operated

www.gepc.com

GRAND RAPIDS, MI

300 Ottawa Ave. NW, Suite 400
Grand Rapids, MI 49503
616.774.3500 main
616.774.3600 fax

KALAMAZOO, MI

125 S. Kalamazoo Mall, Suite 203
Kalamazoo, MI 49007
269.978.0245 main
269.978.0244 fax

GRAND HAVEN, MI

233 Washington Ave., Suite 207
Grand Haven, MI 49417
616.296.0604 main
616.296.0854 fax



Grubb & Ellis® | Focus
Properties

Property Solutions Worldwide
Independently Owned and Operated

www.focusproperties.com

HOLLAND, MI

44 East 8th Street, Suite 510
Holland, MI 49423
616.394.4500 main
616.394.0035 fax

LOCAL PRESENCE GLOBAL REACH



About Grubb & Ellis Company:

Grubb & Ellis Company is one of the world's leading full-service commercial real estate organizations, providing a complete range of transaction, management and consulting services. By leveraging local expertise with our global reach, Grubb & Ellis offers innovative, customized solutions and seamless service to owners, corporate occupants and investors throughout the globe. For more information, visit the company's web site at www.grubb-ellis.com.